



FINANCIAL HIGHLIGHTS

In Millions, For the Years Ended December 31,	2018	2017	2016	2015	2014
Total Income	\$ 34.3	\$ 31.2	\$ 32.2	\$ 30.3	\$ 30.5
Operating Expenses	28.0	27.9	27.1	24.6	25.5
Income Available for Debt Service	\$ 6.3	\$ 3.3	\$ 5.1	\$ 5.7	\$ 5.0
Debt Service	\$ 0.0	\$ 0.0	\$ 0.3	\$ 0.3	\$ 0.3
Debt Service Coverage	0.0x	0.0x	19.68x	21.75x	19.16x
Plant Additions	\$ 1.7	\$ 3.7	\$ 8.4	\$ 5.9	\$ 7.9
Number of Cars Switched	108,719	107,130	110,922	102,173	108,137
Average Rates (per car)					
Line Haul Car	\$ 268.75	\$ 264.12	\$ 239.90	\$ 245.12	\$ 237.29
Local & Miscellaneous Car	\$ 170.26	\$ 169.39	\$ 448.88	\$ 468.28	\$ 510.59

Switching Revenues (in millions)	2018	2017
Line Hauls - Intermodal	11.26	10.54
Line Hauls - Commercial	14.03	12.88
Line Hauls - Capital Division	0.42	0.29
Miscellaneous	2.22	2.94

Switching Activities	2018	2017
Line Hauls - Intermodal	66,661	61,300
Line Hauls - Commercial	28,264	27,762
Line Hauls - Capital Division	753	686
Miscellaneous	13,041	17,382

Operating Expenses	2018	
Operations	11,517,919	39%
Administration	5,201,024	17%
Mechanical	7,505,089	25%
Construction	3,358,643	11%
Depreciation	1,737,714	6%
Taxes	465,808	2%